

Legislative Summary

Resolution 25-08

AUTHORIZING A CONTRACT WITH AXON ENTERPRISE INC., FOR THE ENHANCEMENT OF DIGITAL SQUAD CAR CAMERAS TO INCLUDE AUTOMATED LICENSE PLATE RECOGNITION CAPABILITIES

Introduced:	February 11, 2025
Purpose:	To authorize the purchase of 15 automated license plate recognition (ALPR) licenses from Axon Enterprise Inc. for use with existing Axon Fleet 3 equipment in use by the Police Department.
Background:	Every year, staff reviews their current technology, hardware, and software capabilities to ensure appropriate use, efficiency, capabilities and storage capacity and conducts research on new technology. During this process, staff determined that Axon Enterprise, Inc., of Scottsdale, Arizona, offers licenses to enhance the functionality of the Department's current 15 Axon Fleet 3 in-car cameras. The purchase of ALPR licenses would allow current in-car cameras to capture license plates, which would then be uploaded into the Flock system already in use by the Village. In a normal process to review possible solutions for the Village, several quotes would have been sought in a competitive process to find the lowest cost option for these services. However, several years ago, the Village entered into an agreement with Axon to handle body cameras and in-car videos for the Department. As the Village expands its video services, the Village must continue to use Axon in order to have a single system to access its various platforms. Additionally, Axon's software allows for the digitizing and storage of evidence that is compatible with Cook County systems and the Flock ALPR system already in use by the Village. Finally, there is no room available in a Department squad car to add a separate ALPR camera system. As such, the Village recommends forgoing the solicitation of additional quotes and continuing its use of Axon for this purpose to enhance functionality and integration of Village systems. This Resolution will authorize the Village to purchase these vendor- and product-specific enhancements to its five-year contract with Axon. The total cost of these enhancements over a 48-month period is \$53,267.85, with \$11,000 due during 2025
Programs, Departments or Groups Affected	Police Department & IT Department
Fiscal Impact:	\$11,000
Source of Funds:	General Funds - Account No. 02-30-14-55-1120
Workload Impact:	The management and supervision of this purchase will be performed by the Police Department as part of their normal operations.
Administrator Recommendation:	Approval as presented.
Second Reading:	Not Required
Special Considerations or Requirements:	None

RESOLUTION 25-08

AUTHORIZING A CONTRACT WITH AXON ENTERPRISE, INC., FOR THE ENHANCEMENT OF DIGITAL SQUAD CAR CAMERAS TO INCLUDE AUTOMATED LICENCE PLATE RECOGNITION CAPABILITIES

WHEREAS, the Village of Morton Grove (Village), located in Cook County, Illinois, is a home rule unit of government under the provisions of Article 7 of the 1970 Constitution of the State of Illinois, can exercise any power and perform any function pertaining to its government affairs, including but not limited to the power to tax, purchase, and incur debt; and

WHEREAS, the Police Department annually reviews its current technology, hardware, and software capabilities to ensure appropriate use, efficiencies, capabilities, and storage capacity and evaluate new technology; and

WHEREAS, pursuant to this review, Staff determined that automated license plate recognition (ALPR) capabilities would enhance the Department's in-car digital cameras, providing digital evidence of crimes about to be or very recently committed in Morton Grove. This feature will significantly increase the Department's ability to apprehend those who have committed crimes. The added feature is a license to use the existing ALPR technology built into the current cameras in 15 squad cars. Seeking quotes from other vendors would not be feasible as there is no room in the squad cars to add an additional camera system; and

WHEREAS, the Village has an existing five-year contract with Axon Enterprise, Inc., of Scottsdale, Arizona, and these enhancements are vendor- and product-specific. The total cost of these enhancements over a 48-month period is \$53,267.85, with \$11,000 due during 2025; and

WHEREAS, the funds are available in the 2025 Adopted Budget for the amount of \$11,000 under Account Number 02-30-14-55-1120 of General Funds

NOW, THEREFORE, BE IT RESOLVED BY THE PRESIDENT AND BOARD OF TRUSTEES OF THE VILLAGE OF MORTON GROVE, COOK COUNTY, ILLINOIS AS FOLLOWS:

SECTION 1: The Corporate Authorities do hereby incorporate the foregoing WHEREAS clauses into this Resolution as though fully set forth therein thereby making the findings as hereinabove set forth.

SECTION 2: The Village Administrator is hereby authorized to execute a purchase order for the purchase of 15 Automated License Plate Recognition licenses from Axon Enterprise, Inc., of Scottsdale, Arizona, over a 53-month period for \$53,267.85 with \$11,000 to be paid in 2025, in substantial conformity with its quote attached as (Exhibit A).

SECTION 3: The Village Administrator and/or his designee are hereby authorized to take all steps necessary to implement the purchase of these enhancements from Axon.

SECTION 4: This Resolution shall be in full force and effect upon its passage and approval.

Passed this 11th day of February 2025

Trustee Khan Aye

Trustee Minx Aye

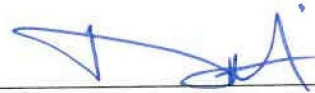
Trustee Shiba Aye

Trustee Thill Aye

Trustee Travis Aye

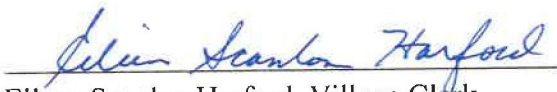
Trustee Witko Aye

Approved by me this 11th day of February 2025

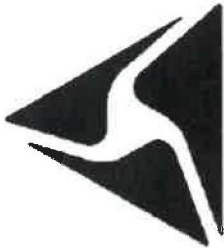


Daniel P. DiMaria, Village President
Village of Morton Grove
Cook County, Illinois

Attested and Filed in my office this
12th day of February 2025



Eileen Scanlon Harford, Village Clerk
Village of Morton Grove
Cook County, Illinois



Axon Enterprise, Inc.
17800 N 85th St.
Scottsdale, Arizona 85255
United States
VAT: 86-0741227
Domestic: (800) 978-2737
International: +1.800.978.2737

Q-608330-45635.633JS
Issued: 12/09/2024
Quote Expiration: 12/18/2024
Estimated Contract Start Date: 01/15/2025
Account Number: 139261
Payment Terms: N30
Delivery Method:

SHIP TO	BILL TO
Morton Grove Police Dept. - IL 6101 Capulina Ave Morton Grove, IL 60053-2902 USA	Morton Grove Police Dept. - IL 6101 Capulina Ave Morton Grove IL 60053-2902 USA Email:

SALES REPRESENTATIVE	PRIMARY CONTACT
Jen Skouson Phone: Email: jskouson@axon.com Fax:	Marie-Claire Siau Phone: (847) 663-3811 Email: msiau@mortongrovel.org Fax:

Quote Summary

Program Length	53 Months
TOTAL COST	\$53,267.85
ESTIMATED TOTAL W/ TAX	\$53,267.85

Discount Summary

Average Savings Per Year	\$0.00
TOTAL SAVINGS	\$0.00

Payment Summary

Date	Subtotal	Tax	Total
Jan 2025	\$9,397.73	\$0.00	\$9,397.73
May 2025	\$10,967.53	\$0.00	\$10,967.53
May 2026	\$10,967.53	\$0.00	\$10,967.53
May 2027	\$10,967.53	\$0.00	\$10,967.53
May 2028	\$10,967.53	\$0.00	\$10,967.53
Total	\$53,267.85	\$0.00	\$53,267.85

Quote Unbundled Price: \$53,267.85
 Quote List Price: \$53,267.85
 Quote Subtotal: \$53,267.85

Pricing

All deliverables are detailed in Delivery Schedules section lower in proposal

Item	Description	Qty	Term	Unbundled	List Price	Net Price	Subtotal	Tax	Total
A la Carte Software									
80401	AXON FLEET 3 - ALPR LICENSE - 1 CAMERA	15	53		\$63.23	\$63.23	\$50,267.85	\$0.00	\$50,267.85
A la Carte Services									
100159	AXON FLEET 3 - SERVICES - ALPR API INTEGRATION	1			\$3,000.00	\$3,000.00	\$3,000.00	\$0.00	\$3,000.00
Total							\$53,267.85	\$0.00	\$53,267.85

Delivery Schedule

Software

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
A la Carte	80401	AXON FLEET 3 - ALPR LICENSE - 1 CAMERA	15	01/15/2025	06/14/2029

Services

Bundle	Item	Description	QTY
A la Carte	100159	AXON FLEET 3 - SERVICES - ALPR API INTEGRATION	1

Shipping Locations

Location Number	Street	City	State	Zip	Country
1	6101 Capulina Ave	Morton Grove	IL	60053-2902	USA

Payment Details

Jan 2025					
Invoice Plan	Item	Description	Qty	Subtotal	Tax Total
Co-term Annual Payment 1	80401	AXON FLEET 3 - ALPR LICENSE - 1 CAMERA	15	\$6,397.73	\$6,397.73
PSO Fee	100159	AXON FLEET 3 - SERVICES - ALPR API INTEGRATION	1	\$3,000.00	\$3,000.00
Total				\$9,397.73	\$9,397.73

May 2025					
Invoice Plan	Item	Description	Qty	Subtotal	Tax Total
Annual Payment 2	80401	AXON FLEET 3 - ALPR LICENSE - 1 CAMERA	15	\$10,967.53	\$10,967.53
Total				\$10,967.53	\$10,967.53

May 2026					
Invoice Plan	Item	Description	Qty	Subtotal	Tax Total
Annual Payment 3	80401	AXON FLEET 3 - ALPR LICENSE - 1 CAMERA	15	\$10,967.53	\$10,967.53
Total				\$10,967.53	\$10,967.53

May 2027					
Invoice Plan	Item	Description	Qty	Subtotal	Tax Total
Annual Payment 4	80401	AXON FLEET 3 - ALPR LICENSE - 1 CAMERA	15	\$10,967.53	\$10,967.53
Total				\$10,967.53	\$10,967.53

May 2028					
Invoice Plan	Item	Description	Qty	Subtotal	Tax Total
Annual Payment 5	80401	AXON FLEET 3 - ALPR LICENSE - 1 CAMERA	15	\$10,967.53	\$10,967.53
Total				\$10,967.53	\$10,967.53

Sky-hero products are manufactured in European Union and are classified as military grade, transfer and re-export is strictly prohibited.

Tax is estimated based on rates applicable at date of quote and subject to change at time of invoicing. If a tax exemption certificate should be applied, please submit prior to invoicing.

Standard Terms and Conditions

Axon Enterprise Inc. Sales Terms and Conditions

Axon Master Services and Purchasing Agreement:

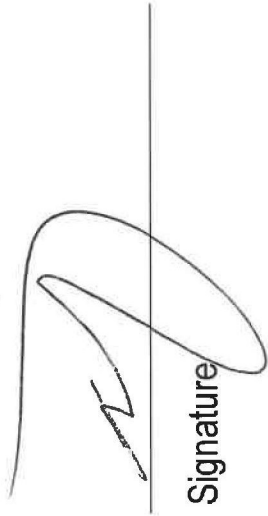
This Quote is limited to and conditional upon your acceptance of the provisions set forth herein and Axon's Master Services and Purchasing Agreement (posted at <https://www.axon.com/sales-terms-and-conditions>), as well as the attached Statement of Work (SOW) for Axon Fleet and/or Axon Interview Room purchase, if applicable. In the event you and Axon have entered into a prior agreement to govern all future purchases, that agreement shall govern to the extent it includes the products and services being purchased and does not conflict with the Axon Customer Experience Improvement Program Appendix as described below.

ACEIP:

The Axon Customer Experience Improvement Program Appendix, which includes the sharing of de-identified segments of Agency Content with Axon to develop new products and improve your product experience (posted at www.axon.com/legal/sales-terms-and-conditions), is incorporated herein by reference. By signing below, you agree to the terms of the Axon Customer Experience Improvement Program.

Acceptance of Terms:

Any purchase order issued in response to this Quote is subject solely to the above referenced terms and conditions. By signing below, you represent that you are lawfully able to enter into contracts. If you are signing on behalf of an entity (including but not limited to the company, municipality, or government agency for whom you work), you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, please do not sign this Quote.

A stylized handwritten signature in black ink, consisting of a large loop and a trailing flourish.

Signature

12/9/2024

12-20-24

Date Signed





Dear Morton Grove Police Dept. - IL,

Axon will be amending Quote Q-608330 to incorporate the billing changes below:

New Invoice Schedule for Quote Q-608330

Date	Subtotal	Estimated Tax*	Total
Mar 2025	\$11,000.00	\$0.00	\$11,000.00
Mar 2026	\$14,089.29	\$0.00	\$14,089.29
Mar 2027	\$14,089.28	\$0.00	\$14,089.28
Mar 2028	\$14,089.28	\$0.00	\$14,089.28
Total	\$53,267.85	\$0.00	\$53,267.85

*Sales taxes are an estimate. Agency is responsible for sales and other taxes associated with the order unless Agency provides Axon a valid tax exemption certificate.